

1. PURPOSE

The purpose of this procedure is to explain how the pricing for certification programmes within the scope of the Global Organic Textile Standard (GOTS), Textile Exchange Standards, Sustainable Fibre Alliance (SFA) Chain of Custody standard, Regenevate Standard and 3rd party verification processes within the scope of the Better Cotton CoC within USB Certification is carried out, the parameters and criteria based on.

2. SCOPE

This procedure covers pricing principles applied according to the person days calculated according to specific parameters and constraints.

3. RESPONSIBILITIES

The Founder And CEO, Commercial Director, Technical and Assurance Director (Textile & Recycling & Industrial), Turkey Country Manager, Business Analyst, Sales and Planning Manager, and HO TC Operations Manager are responsible for the implementation of this procedure.

Technical and Quality Manager (Textile & Recycling) and the Technical and Quality Assistant Specialist (Textile & Recycling) are responsible for ensuring the up-to-dateness of this procedure.

Founder And CEO is responsible for the determination and approval of pricing policy, pricing criteria, and person day fees in accordance with the principles of impartiality and with the scope of accreditation and the program requirements.

Technical and Assurance Director (Textile & Recycling & Industrial) is responsible for the determination of the pricing method suitable for Textile Exchange and GOTS programs and implementing it according to the principles of impartiality within the scope of accreditation and program requirements.

Commercial Director is responsible for controlling and approving convenience with the principles of impartiality within the scope of Textile Exchange and GOTS programs and accreditation requirements of the updates required for all geographical scopes in which it operates in the direction of the feedback from international offices according to market dynamics.

Country Manager / Country Operation Manager is responsible for monitoring the implementation of pricing tables on the bases of countries and following up on the convenience of the process.

Business Analyst is responsible for making updates for all offices, issuing, and recording on USB Pruva System in the direction of the decisions.

Sales and Planning Manager is responsible for completing the offer process considering the pricing table.

Türkiye Country Manager is responsible for the implementation and monitoring of pricing tables in all geographical scopes in which it operates.

Senior HO TC Reviewer and HO TC Operations Manager are responsible for the implementation and monitoring of the pricing tables determined for each country. It is responsible for the daily control and implementation of the offers given in the international operation.

Technical and Quality Manager (Textile & Recycling) is responsible for confirming that the Procedure is kept up to date according to the requirements of the programs for which certification and verification processes are carried out within the scope of the Technical and Quality Directorate. Technical and Quality Assistant Specialist (Textile & Recycling) is responsible for updating the relevant Procedure according to the requirements of the programs for which certification and verification processes are carried out within the scope of the Technical and Quality Directorate.

4. PROCEDURE

4.1. Pricing

The pricing tables prepared for the certification programmes under the Global Organic Textile Standard (GOTS), Textile Exchange Standards and 3rd Party verification processes under the Better Cotton CoC within USB Certification are based on Auditor Guidance Social Criteria of GOTS 6.0 for GOTS, CCS Certification Procedure for Textile Exchange and Better Cotton Chain of Custody Standard v1.0 Monitoring and Assessment Process for Better Cotton.

While the recommended audit period for GOTS is given in Table 1, the minimum audit period for TE is given in Table 2.

Number of Workers	Person/Day
1-100	1
101-250	1,5
251-500	2
501-750	2,5
751-1000	3
1000+	3,5

Table 1 GOTS Audit Duration

Program	Process	Hour	Number of Workers	Hour
GRS	Collector or concentrator	2	1-100	2
	Material recycler (mechanical recycling and/or biological recycling)	4	101-500	4
	Material recycling (chemical recycling)	5	501-1000	5
	Dyeing, extrusion, finishing, non-woven, pre-treatment, preparatory, printing, pulp making, tanning, washing, or launder	4	Each additional 1000 workers or part thereof	Add 1 hour
	All other supply chain sites	3		
	Subcontractors	As above, based on the type of activity		
CCS	Trader	1		
	Distributor	2		
	Processor	3		
	Subcontractor	One hour less than the time specified above for the site type		
RCS	Collector or concentrator	2		
	Material recycler (mechanical recycling, chemical recycling and/or biological recycling)	3		
OCS	Cotton gins	5		
	All other first processor sites	4		

Better Cotton	Trader	2
	Distributor	3
	Processor/ Wet processor	4
SFA	Trader /Buying House /Distributor	2
	Processor	3
Regenevate	Cotton gins	5
	All other first processor sites	4

Table 2 Textile Exchange, Better Cotton, Regenevate and SFA Audit Duration

Number of Product (By Usage Type)	Day
6	1
+6	1,5

Table 3 GOTS Scope4

*** GOTS Scope4 person day duration varies according to the criteria determined in the pricing table.**

4.1.1. Calculation of Control, Reporting, and Certification Person Day Time

The calculation method of person daytime and accordingly pricing determination were created by considering the parameters and criteria in the pricing tables created on a country basis.

4.1.2. Registration Fee

It is the fee requested by the program owners from the company applying for certification within the framework of specific rules for each program. This fee is paid by USB Certification in periods specified by the program owners. Registration fees are indicated as a separate item in the offer. The changes in registration fees are reflected in the offer without any delay.

4.2. Calculation of the Offer

Market conditions are considered when calculating the control, reporting, and certification fee, and a different person day fee is determined for each country. Country-based person day fees are as follows:

- Bangladesh : € 600
- China : \$ 1150
- India : \$ 650
- Pakistan : € 600
- Morocco : € 1200
- Türkiye : € 700
- Indonesia : \$ 1000
- Italy : € 1200
- Other Countries: € 1250

Accordingly, the offer prepared for the company is calculated as follows.

GOTS (SCOPE 1,2,3) and TEXTILE EXCHANGE PROGRAMS

Audit and Certification Fee = (Total auditor-days*Person Day fee) + Registration fee + VAT

*** GOTS Registration Fee 180€**

***Textile Exchange Registration Fees**

Master Unit Registration Fees Slave Unit Registration Fees

-CCS: \$175	-CCS: \$125
-GRS: \$350	-GRS: \$275
-OCS: \$225	-OCS: \$200
-RCS: \$250	-RCS: \$225
-RDS: \$325	-RDS: \$275
-RAF: \$325	-RAF: \$275

Country-based GOTS Scope 4 Annual Approval fees are as follows:

- Bangladesh : € 750
- Pakistan : € 750
- Türkiye : € 800
- Other Countries: € 800

Country-based GOTS Scope 4 Person-Day fees are as follows:

- Bangladesh : € 700
- Pakistan : € 700
- Türkiye : € 700
- Other Countries: € 1400

The Product Assessment Fee is €40 per product for all countries.

Audit and Certification Fee = Annual Approval Fee + (Number of Product*GOTS Additive Registration Fee) + (GOTS Additive Annual Fee *Number of Product) + (Number of Product * Product Assessment Fee) + Person Day Fee + VAT

4.3. Offer Preparation Guide

Guidelines on how to apply the parameters used in the proposals are prepared. In this guide, the application details of the tables above are explained with examples.

5. RELATED DOCUMENTS AND RECORDS

Document Number	Title or Description
UOP-TEX-EN-4090	Pricing Table
UOF-TEX-AUXDYE-4170	Pricing Table (GOTS Scope 4)
UMNG-INT-F-EN-3000	Pricing Table for (Türkiye)
UMNG-INT-BD-F-EN-3000	Pricing Table for (Bangladesh)
UMNG-INT-PK-F-EN-3000	Pricing Table for (Pakistan)
UMNG-INT-IN-F-EN-3000	Pricing Table for (India)
UMNG-INT-CN-F-EN-3000	Pricing Table for (China)
UMNG-INT-ID-F-EN-3000	Pricing Table for (Indonesia)
UMNG-INT-MA-F-EN-3000	Pricing Table for (Morocco)
UMNG-INT-P-EN-3060	Textile Pricing Guide
UOP-TEX-TR-4091	Textile Pricing Guide
	CCS 102 / Applicable Certification Procedures / V3.0
	GRS 102 / Certification Procedures / V4.0
	RCS 102 / Certification Procedures / V2.0
	OCS 102 / Certification Procedures / V3.0
	Auditor Guidance Social Criteria of GOTS 6.0- 1.0
	TE ASR-221 /Calibration Log / V2023.3
	Conditions for the Use of GOTS Signs / V3.1
	Better Cotton Chain of Custody Standard v1.0 Monitoring and Assessment Process
	SFA Chain of Custody Standard 1.0